

SALES ACCELERATOR

Overview

Sales Accelerator is a sales force recruiting solution that combines strategic planning, experienced recruiting, and deep talent assessment.

TSP's Sales Accelerator team understands what you're up against, and has the industry know-how to deliver the best Commercial talent, quickly. We exclusively service the Medical Device, Pharmaceutical, and Life Science industries and support several areas of recruitment: Sales, Sales Leadership, Sales Training, Market Access, and Reimbursement.

With Sales Accelerator, you have access to a comprehensive and customizable sales force expansion solution, including:

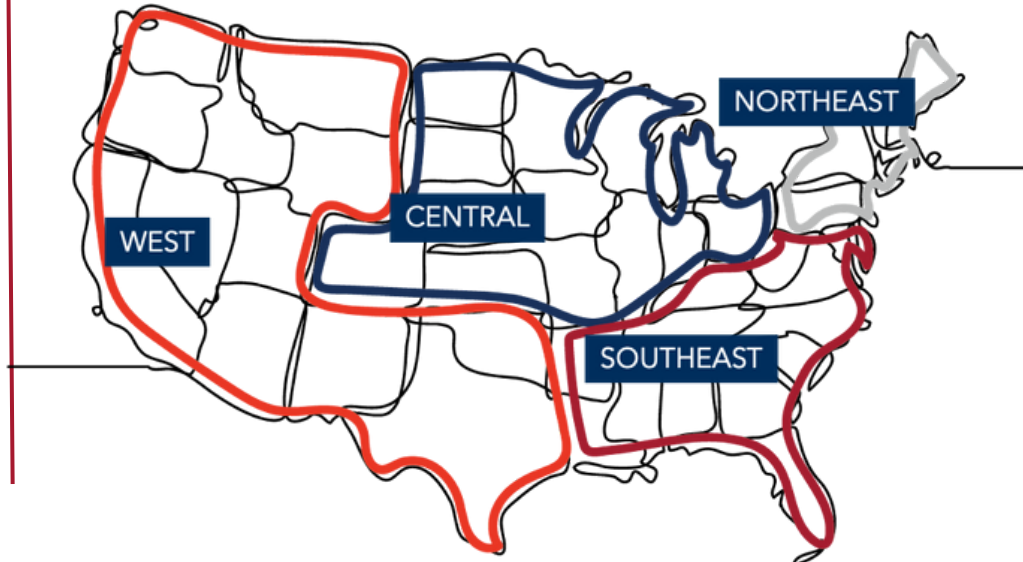
- A strategic partner who has your back and pays attention to every detail
- A scalable team of accomplished recruiters who listen and engage your team to find the best candidates
- A custom assessment tool to identify traits and behaviors that are important to your unique culture
- In person or virtually, our dedicated operations team can manage small or large hiring events to support your build or expansion
- Our in-house employer brand and talent marketing team delivers custom creatives in your branding to attract the right talent at the right time



Structured to Attract, Assess & Retain Top Commercial Talent

- A leading recruitment firm of multichannel profiles
- More than 19,000 hires in the last 5 years
- On average, 96% full team at launch
- Recruiting launch timeline of 8-12 weeks
- 7-time candidate experience award winner
- Recent Baker's Dozen Award Winner

Regionally Located Recruiting Teams



How We Do it

You need a customized approach, not one off the shelf. We build tools and processes that are unique to your organization.

Our approach is driven by industry expertise and intimate partnerships with assessment and branding stakeholders to deliver a comprehensive solution.

Recruiting is an art and a science. We have the experience, technical skills, and industry knowledge to connect with your ideal candidates.

Hiring Managers Say...

100% of hiring managers agreed that new hires were a good cultural fit

100% said the new hires positively impacted the team

21 hiring managers surveyed on 176 new hires

Candidates Say...

9 out of 10 candidates agreed they were treated as human beings instead of resumes

9 out of 10 agreed everyone they met with represented the company in a positive light

209 candidates surveyed, 59% of whom were not selected for the role.

EXPERIENCE THE POWER OF PERSONAL